

REFERENT POWER

Positive use: _____

Negative use: _____

LEGITIMATE POWER

Positive use: _____

Negative use: _____

INFORMATION POWER

Positive use: _____

Negative use: _____

EXPERT POWER

Positive use: _____

Negative use: _____

CONNECTION POWER

Positive use: _____

Negative use: _____

COERCIVE POWER

Positive use: _____

Negative use: _____